

The Delphi Foundation



TO HELP BROTHERS REACH FOR AND
ACHIEVE EXCELLENCE

SUPPORTING DELTA LAMBDA PHI SOCIAL FRATERNITY®
ANNUAL REPORT 2015

A Foundation for Future Growth

Building future leaders through the Bond of Brotherhood

In Greek mythology, the temple at Delphi is the site of the Greek god Apollo's Oracle. Apollo was the god of music, reason, and light. Among Apollo's special powers was his power to see the future. His 'Oracle of Delphi' spoke for him to present his power to predict, interpret, and own the future.

The Delphi Foundation of Delta Lambda Phi Social Fraternity® is the educational and philanthropic arm of Delta Lambda Phi Social Fraternity. The Foundation raises funds to promote and provide charitable, educational, and leadership development activities to enhance the experience of Brothers of Delta Lambda Phi Fraternity so that they may "own their future" to become better men, better leaders, and better agents for positive change.

The core programs of the Delphi Foundation:

(1) The Delphi Academic Scholarship Fund

Annual awards with over \$12,000 provided to over 20 recipients in the last 8 years.

(2) The Delphi Leadership Academy

An annual leadership academy with 19 brothers this year and almost 100 graduates in the last 6 years.

(3) Annual Educational 'Block Grant' to Delta Lambda Phi Fraternity

Annual lump sum educational support grant to Delta Lambda Phi that allows the Fraternity to set educational priorities for conferences and convention and thereby offset attendee costs for the greatest number of brothers.

(4) Non Profit Tax-Deduction "Umbrella"

Provides the 501(c)3 exemption for donations to DLP, the DLPAA, Chapters, Colonies, and AAs for donors who give to the Timothy Ortyl Conference Assistance Fund, the David L. West Convention Assistance Fund, and Chapter/Colony/AA Encumbered Funds.

History of the Delphi Foundation

20 Years of Service to the Brothers of Delta Lambda Phi Social Fraternity

The Delphi Foundation was formed in 1994 and incorporated in Washington, DC in January 1995.

The Delphi Foundation's governing structure and Bylaws were created and executed by Vernon L. Strickland III, Esq.; the Founder and Trustee-Emeritus of Delta Lambda Phi Fraternity.

The Founding Directors in 1995 were:

- Kevin O'Keefe (DLP National Trustee)
- Louis Camera (DLP National Executive Director)
- David L. West (DLP National Secretary)

Operating under the requirements of section 501(c)3 of the IRS Code; the formal 501(c)3 status application was submitted to the IRS in March 2006 with confirmed 501(c)3 Tax-Exempt status received on June 11, 2007; with retroactive recognition dating from March 31, 2006.

Current Directors of the Delphi Foundation:

- J. Marshall Smith - President
- Brian Hawker – Vice President
- Louis Camera – Treasurer
- David L. West – Secretary
- Ernest Hall – Member at Large
- Jeffrey M. Thompson, PHD – ex-officio

New Special Staff of the Delphi Foundation:

- Brendan Davis – Donor Tracking
- Trent Smith – Donor Engagement

Our appreciation to former Delphi Directors:

- Erik Adolphson
- Joel Corcoran
- Joey Hernandez
- Jerry Higgins
- Paul Martin
- Paul Marengo
- John-Anthony Meza
- Kevin O'Keefe
- Wade Price
- Erik Stavlund

Delta Force Leadership Academy - *Training Tomorrow's Leaders Today*

On January 15th 2016, thirteen Lambda Men gathered at Camp Ohio for the Zeta Class of the Delta Force Leadership Academy. During the 3-day event these men were transformed into agents of powerful, positive change. The 13 participants came from every corner of the United States and Canada to form emotional bonds, build trust, and develop leadership skills through a life changing, intense, and intentional weekend of learning.

Another six Delta Force Alumni were invited back this year for advanced mentorship training. These 6 men will form the core of the "Lightning Weekend" teams who will start to bring empowerment and team building weekends directly to our chapters and colonies in the fall of 2016. The vision is an intentional, structured experience for struggling chapters, facilitated by trained brothers to help them unleash "the Delta Force" and create stronger chapters and greater impact on their campuses and in their communities.

The Delta Force Leadership Academy Staff consists of well trained and experienced leaders of Delta Lambda Phi. Camp Counselors are selected from previous Delta Force Academy graduates.

With the generous financial support of Delphi donors, in-kind donations, and faith in the program, the Delphi Foundation is able to put on this weekend experience for Brothers of Delta Lambda Phi to gain leadership experience to affect their chapters and colonies, their schools, and their communities.

Delta Force Staff

Lou Camera	Joel Durham
Ernie Hall	Chris Warner
Jon Borland	Bishop Howard
Glen Haslerud	

The men that made up the Zeta class are:

Nathan Gary Bakken (Delta)
Nathan Brown (Beta Zeta)
Tyler Bonanno (Chi)
Kyle Dunn (Alpha Psi)
Chris Everett (Beta Nu)
Erick Rodriguez (Omega)
David Ocampo (Beta Delta)
Marcus Pepperdine (Beta Chi)
Marc Reed (Chi)
Nik Rizza (Georgia State Univ. Colony)
Gene Simpson (Rho)
Francis Senecal-Lebeuf (Beta Omega)
Cameron Stacy (Alpha Delta)



Delta Force – Past, Present, Future

This year, the Delta Force Leadership Academy Weekend completed its sixth year. The idea for a leadership weekend grew out of a desire to provide an **intentional** experience where Lambda Men could discover their individual potential and become agents of positive change in the Fraternity and their chapters. Delta Lambda Phi has been creating leaders since our founding relying on the leadership experiences we all have within our chapters to plan rush, be a pledge educator, or serve as an officer. All of these are great experiences and one of the keystones of the Fraternity experience – what better way to learn leadership than to be a leader!

As we continue to grow, our Brotherhood faces the challenge of providing mentoring and support to our chapter and colony leaders as they press on to bring DLP into their communities. When we look at the resources we have within DLP we know that some things such as time and money are finite. We can't add more hours to the day and we have always endeavored to keep the Fraternity affordable. The one resource we have plenty of in DLP is the passion of our brothers! And if we could help brothers focus their passions on things that were important to them we could be a more effective Fraternity – A Stronger Fraternity – and in the words of our Founder – the Better Fraternity!

The Leadership Weekend is only the **first piece** of the Delta Force Leadership Academy. The Social Change Model for Leadership was set as the foundation for the program and the plan was to teach how to be agents for positive change. The call went out and alumni stepped up to make sure there was funding for this program. And thanks to their generous support and the commitment of the Fraternity Leadership – the Delta Force Leadership

Academy weekend has had almost 100 graduates.

If you were paying close attention in the last paragraph, you will notice that the leadership weekend is referred to as “only the first piece” of the Delta Force Program. Our Fraternity is full of great leaders and many of the graduates of the Leadership Weekend now serve in the Fraternity Office or on the Board of Directors or as Chapter Officers. Let me be clear – we have lots of great leaders, many who have had an opportunity to participate in “Delta Force” and many who have honed their skills through the Fraternal experience. What is important to note is that the Social Change Model and the Delta Force Leadership Academy is having a positive and lasting impact on our Brotherhood.

The hope and expectation has always been that those who come to the weekend will take what they learn back home with them and share with their chapters and communities. And when you look at what the graduates of the weekend have been doing these past six years you can see the impact of “the Delta Force” within the Fraternity.

So it's time to “**level up**” and bring more to the table. So here's a glimpse of what you can expect to see in the next year or two:

Delta Force Lightning Weekends: Six Delta Force Alumni were invited to Delta Force 2016 to receive advanced mentorship training. These 6 men will form the core of the “Lightning Weekend” teams who will bring empowerment and team building weekends directly to our chapters and colonies. The Delta Force planning team will be working with the Fraternity Office to begin this new program in the fall of 2016. The vision is an intentional, structured experience for struggling chapters, facilitated by trained brothers to help them unleash “the Delta Force” and create stronger chapters and greater impact on their campuses and in their communities.

Delta Force Young Professionals Weekend: In an effort to equip our brothers for success in their careers and lives after graduation, Delta Force plans to launch a Young Professionals weekend in 2017. This program will be a collaboration between the Delphi Foundation and the Alumni Association and will be targeted towards alumni. The young professionals weekend will be an open enrollment – meaning the weekend is open to all brothers who want to attend. The curriculum will build on the social change model and help participants discover and build on their strengths.

Delta Force Leadership Academy Weekend 2017: Applications will open August 1, 2016 and remain open through September 30th. This weekend is a unique opportunity to discover and ignite your own potential. Many of you have heard from your brothers about this weekend and I hope that you consider applying. Each class has helped bring the social change model into being within DLP and the commitment is to continue to create skilled brothers who create change in their communities.

I would like to thank brothers Lou Camera, Jon Borland, Chris Warner, Glen Haslerud, Joel Durham, and Bishop Howard who have helped to bring the program through the first six years. As well as all of the graduates who have put the knowledge and experience to work to better their lives and communities.

On Behalf of the Delta Force Leadership Academy Teams and the Delphi Foundation, I want to thank everyone for their support of these programs and ask for your support as we continue to develop a program that supports all of our Brothers with opportunities to create The Better Fraternity and in the process become The Better Man.

In the bond of Brotherhood,
Ernie Hall
Immediate Past Trustee/Life Member
Alumnus, Mu Chapter

Why is it called “Delta Force?”

In the early days of the Fraternity, our Conventions were themed much as they are now, with one significant difference – they were all called “Delta Force” followed by a number. Delta Force, Delta Force II, Delta Force III – you get the idea. I don’t recall when or why we dropped the moniker. It’s just one of those things that we collectively decided had outlived its relevance.

When looking for something to call the new leadership program, I looked back to our history. I’ve never been told how the Delta Force name was chosen initially – but I do know that Delta Lambda Phi was making its presence known across the country and we were certainly a force wherever we showed up.

If you’re a STEM type person, you probably know that Δ has two meanings in math which are “difference” and “change” – which lends itself nicely as a symbolic name for our Leadership Program. Delta Force = be a Force for Change and make a Difference. The idea that the change and difference is a positive one is inherent in the values and guiding principle that are woven into the fabric of Delta Lambda Phi.

Did you know?

The Social Change Model is officially part of our Brotherhood Development plan. In March 2015 the Board of Directors established guidance for the Executive Director as we continue to strengthen our Brotherhood Development program. Check-out the Fraternity Policies Section 5.4.3 for details.

For more information about the Social Change Model visit the Higher Education Research Institute’s website. The link to the Social Change model is:

<http://www.heri.ucla.edu/PDFs/pubs/ASocialChangeModelofLeadershipDevelopment.pdf>

Academic Scholarship Program

Over \$12,000 Awarded to date

Since 2008, the Delphi Foundation has awarded academic scholarships to deserving men based on their academic excellence, community service, leadership, and campus involvement. To date the Delphi Academic Scholarship Program has awarded over \$12,000 in assistance to over 20 recipients. Scholarships are available for study at accredited colleges and universities (undergraduate or graduate level) and accredited trade and technical schools. The scholarship program requires an applicant to demonstrate their academic standing as well as their leadership skills on campus and in the community. These factors are considered by the awards panel along with an essay from the applicant and recommendation letters from academic and community advisors selected by the applicant. Awards are given based on a combination of all of these factors, with an emphasis toward well-rounded individuals that will continue to have academic success and show community leadership in the future.

Amounts and number of scholarships may vary from year to year based on the amount of funds available for the program. In 2015 the Foundation funded three academic scholarship awards – One \$1000 award and two \$500 awards. You can see more about these recipients in the sidebar at right.

We would like to increase both the number and amount of scholarships in the future. The scholarship program is a valuable tool to help students to continue their education while giving back to the fraternity, school, and community at large. The application deadline for each year's award is April 30th, but we accept applications throughout the year for the next year's award.

-- Marshall Smith

2015 Scholarship Recipient Profiles

Br. Steven Dashiell

(Alpha Epsilon Chapter) has been a brother for 15 years and has served the Fraternity in multiple roles including, for the past four years, as the Alumni Services Director. Steven was also busy getting a second Bachelor's Degree, a Master's Degree in Sociology, and for the past three years has been working on his PhD in Sociology while teaching as an Adjunct Professor of Sociology at Towson University. Steven continues to prove that a Lambda Man can give back to the Fraternity and still strive to reach for and achieve excellence. (\$500 award)



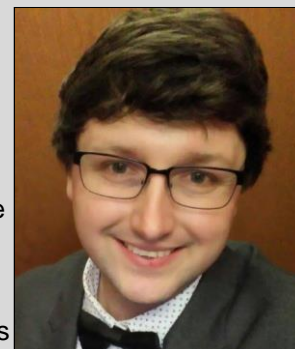
Br. Brendan Edge

(Beta Omega Chapter) is driven with a passion in everything he does. Whether it is getting DLP McGill involved in Montreal Pride, rowing, anything to do with DLP in general, or politics on and off campus, Brendan has made his presence make a difference. In 2014 when he ran for public office in Quebec, he found that he was concurrently denied the right to vote due to the "domicile test" for voting eligibility. Brendan fought and won the right to vote; as said by ruling Justice Robert Mongeon: "it is difficult to understand how election officials could accept Mr. Edge as a candidate but not a voter." (\$500 award)



Br. Christopher Lane

(Rho Chapter) graduated from CSU Long Beach with a degree in human development and a minor in sociology. Chris began working with the Los Angeles Community College District as the LGBTQ Coordinator and with the LGBTQ Center of Long Beach in Client Services for Alcohol, Drug, Mental Health, HIV, and Homeless Services. As a result of his hands-on experience, Chris resolved to continue his education to achieve a Master's in Social Work from Columbia University in New York so that he can better solve the needs of those in the LGBTQ community who lack access to social and health services exacerbated by inequality, injustice, and marginalization towards LGBTQ and non-gender conforming individuals. (\$1000 award)



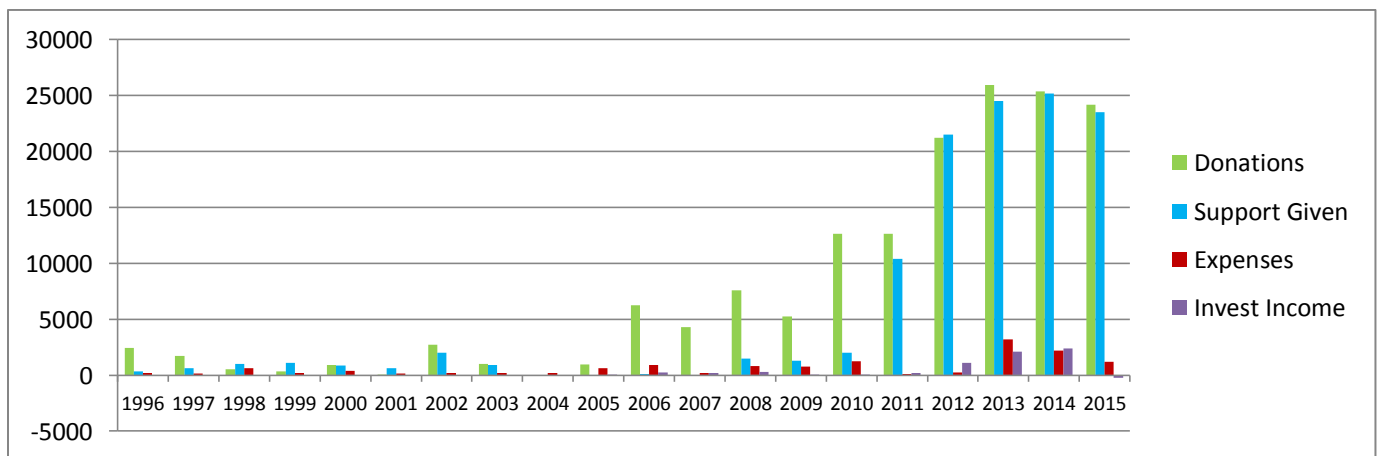
2015 Financials

Starting Balance (approx.)		\$33,313
Income:	Cash Donations, Delta Force Fees, PayPal, Amazon Smiles	\$17,045
	Investment Income (approx.)	-\$250
	Encumbered Donations to Chapters, LAAs, Ortyl Fund	\$6,400
	In-Kind Donations	\$1,236
	Income TOTAL:	\$24,431
Support and Awards:	Delta Force 2015/16	\$15,096
	Academic Scholarships	\$2,000
	Encumbered Donations (set aside) and support distributed	\$6,400
	Support and Awards TOTAL:	\$23,496
	Donor Recognition	\$600
	Bank fees (approx.)	\$341
	Mail box	\$168
	Corporate Fees	\$72
	Expenses TOTAL:	\$1,181
	Ending Balance (approx.)	

Budget

		(Current) 2016	(Next) 2017
Delta Force Leadership Academy	20 Attendees (prorated)	\$9,000	\$10,000
	8 Staff (prorated)	\$4,000	\$4,000
Scholarships	Delphi Academic	\$2,000	\$3,000
	Young Professionals Development	\$10,000	
	Tim Ortyl Fund	\$1,200	\$1,200
	Encumbered und Distributions	\$2,500	\$5,000
	NIC-Undergrad IF Institute		\$1,150
Administrative Expenses**	Fundraising and Mailings	\$800	\$800
	Corporate Filings	\$75	\$75
	NIC Foundation attendance	\$300	\$300
	Mailbox	\$175	\$175
	Donor Recognition	\$1,000	\$1,000
	Credit Card/PayPal Fees	\$300	\$300
TOTAL:		\$31,350	\$27,000

**Expenses (Bank fees, corporate fees, mailings, fundraising, etc.) in the first 20 years of the Delphi Foundation have averaged 10% of total donations.



DLP / Delphi / DLPAA 2015 Donors

Making Everything Possible

Our donors make the critical work of the Fraternity possible. Consistent giving, even in small amounts, will add up over time. Therefore we would like to recognize those donors who give year after year and those who have achieved lifetime giving milestones.

2015 Donations

Total Donations:	\$35,056
Total Donors:	54
Average Donor Amount:	\$674 per Donor
Median Donor Amount:	\$150
Number of First-Time Donors:	27! (50% !!!)

Five Year Donors

These donors have contributed to the Delphi Foundation for 5 or more consecutive years.

Mike Beavers ↑
 Lou Camera
 Alex Chapeaux
 Chris Christanto
 Ernie Hall
 Rob Grau
 Brian Kluge ↑
 Kevin O'Keefe ↑
 Josh Powell ↑
 Marshall Smith
 Jeff Thompson
 Eric Van Sant
 Adam Steckel
 Chris Warner
 David West

Four Year Donors

These donors have contributed to the Delphi Foundation for the past 4 consecutive years.

Jordan Decker ↑

Three Year Donors

These donors have contributed to the Delphi Foundation for the past 3 consecutive years.

Brendan Davis ↑
 Lenny Haas ↑
 Rod Wright ↑

Lifetime Giving Achievement

The following donors are recognized for their cumulative giving to the Fraternity. For the first time we have combined the giving to Delphi, the Alumni Association, and to the Fraternity for the Combined Donor Recognition.

\$10,000-25,000 Donors

These donors have contributed more than \$10,000 to Delphi over their lifetime giving.

Jeff Thompson
 David West
 Lou Camera ↑
 Anonymous

\$5,000-10,000 Donors

These donors have contributed more than \$5,000 to Delphi over their lifetime giving.

Rob Grau ↑
 Ernie Hall ↑
 Marshall Smith
 Eric Van Sant

\$2,500-5,000 Donors

These donors have contributed more than \$2,500 to Delphi over their lifetime giving.

Alex Chapeaux
 Chris Christanto
 Brian Kluge
 Josh Powell
 Adam Steckel
 Chris Warner ↑

\$1,000-2,500 Donors

These donors have contributed more than \$1,000 to Delphi over their lifetime giving.

Mike Beavers
 Lenny Haas
 Phil Hernandez
 Eric Krugler ↑
 Hung Nguyen
 Sergio Macias
 Phillip Maise
 Kevin O'Keefe
 Timothy and Deborah Price
 Eric Pytlak
 Vern Strickland

↑ = moved up

DLP / Delphi / Fraternity 2015 Donors

Donor List

We thank all of our donors in 2015 that made the support provided by Delta Lambda Phi Fraternity possible!

<u>Mike Beavers</u> ‡	<u>Kristopha Hohn</u>	<u>Valerie Sorkin-Wells</u> ‡
<u>Lou Camera</u> §	<u>Andrew Hosling</u>	<u>John Sporing</u> §
<u>Julian Casillas</u>	<u>Conor Johnson</u>	<u>Rob Squizzero</u> §
<u>Joe Castorena</u> §	<u>Brian Kluge</u>	<u>Vernon Strickland</u>
<u>Alex Chapeaux</u> ‡§	<u>Eric Krugler</u>	<u>Jeff Thompson</u> ‡§
<u>Fabian Colon</u>	<u>Ivan Lizarraga</u> ‡	<u>Alejandro Torroella</u> §
<u>Adam Conrad</u> ‡	<u>Anthony Martinez</u> ‡	<u>Eric Van Sant</u> §
<u>Joel Corcoran</u> §	<u>Blake Miller</u>	<u>Chris Warner</u> ‡
<u>Brendan Davis</u> ‡§	<u>Morgan Morris</u>	<u>Michael Webb</u>
<u>Jordan Decker</u> ‡	<u>Devon Moule</u> ‡	<u>David West</u> §
<u>Jesse DePoy</u> §	<u>Larry Muth</u>	<u>Rod Wright</u> ‡
<u>Jonathan Dobres</u> §	<u>Kevin O'Keefe</u> ‡§	
<u>Chris Engle-Newman</u> ‡	<u>Jaelen Owens</u> §	‡ - Monthly Sustaining Donors
<u>Michael Finney</u> §	<u>Dominic Paris</u> ‡	§ - DLW Convention Assistance Donors
<u>Harry Goralnik</u> ‡	<u>Griffin Parsons</u> §	<u>First Time Donors</u>
<u>Rob Grau</u> §	<u>Nolan Peterson</u> §	
<u>Alex Grubb</u> ‡	<u>Timothy and Deborah Price</u>	
<u>Gordan Gustav</u>	<u>Josh Powell</u> ‡§	
<u>Lenny Haas</u> §	<u>Armando Sanchez</u> §	
<u>Ernie Hall</u> ‡§	<u>Matt Scarnecchia</u>	
<u>Brian Hawker</u>	<u>Marshall Smith</u>	

<u>Donor amount</u>	<u># Donors</u>
\$10-99	23
\$100-249	8
\$250-499	5
\$500-999	8
\$1000 >	9

Chapter Fundraising Success Story – “Omega Turns 10”

In late 2015 the Omega Chapter celebrated its 10th anniversary. Concurrently, the University of Arizona was celebrating its 100th anniversary. And so the “Omega Turns 10” event was put on to celebrate the twin milestones and to provide a venue for brothers and alumni from Omega to come together. The festivities included a campus tour, a Lambda Men meet and greet, and a formal banquet with digital scrapbook show containing pictures of every member since Omega’s re-chartering.

At the banquet Br. Michael Webb took to the stage to provide an exciting announcement. In collaboration with the Delphi Foundation, the Omega Alumni established an encumbered fund account to aid in providing leadership and professional development opportunities, academic scholarships, and conference travel assistance to Brothers of the Omega Chapter. In honor of their esteemed Omega Brother, they named it the “Michael J. Price Omega Fund.”

Michael’s parents, Timothy and Deborah Price, jump-started the ‘Michael J. Price Omega Fund’ with a \$1000 donation. Many alumni, actives, and pledges became founding members of the fund by making an initial one-time donation or by starting automated monthly-recurring donations. By the end of 2015 the Michael J. Price Omega Fund had already topped \$1500 and had recurring pledged donations in excess of \$100 per month.

The Delphi Foundation encourages interested Chapters and Local Alumni Associations that are interested in establishing their own encumbered fund donor program to contact us at the Delphi Foundation Delphi@dlp.org. The Delphi Foundation is here to serve you and help each Chapter and Brother grow stronger and achieve their goals. Encumbered funds can be used for registration and travel expenses to regional conferences, registration and travel expenses to annual convention, attendance at college workshops, attendance and travel expenses to educational conferences, group team building and skills building events provided by qualified providers, speaker’s fees for qualifying educational and motivational speakers, and much more.

Fundraising Philosophy and Strategy

Several years ago the Delphi Foundation made the strategic decision to limit the funding of current year programs and support to the funds raised in the immediate prior year. Through this strategy, the Delphi Foundation ensures that all the programs and support for the current year are fully funded and the Foundation is never “chasing” after donations to fund programs in the current year.

An additional benefit of this strategy is that it enables the Foundation to set aside a portion of funds for long-term investment to achieve a greater return than can be achieved from idle money in a bank savings account. In the past three years the Foundation has realized above 10% annual rate of return on invested funds. Having a brokerage account also allows Delphi to easily receive direct donations of stocks and securities.

Conference and Convention Assistance Funds – Both Tax-deductible

We have Great News!

Donations to both the Timothy Ortyl Conference Assistance and the David L. West Convention Assistance Funds have been confirmed to qualify as tax-deductible. Previously just the Ortyl Fund was identified as meeting tax-deduction requirements, but upon examination of how annual Convention expenses are funded, it was realized that all costs associated with Fraternity business activities were solely paid for from member annual dues. We are pleased to announce that starting in 2016 donations to both Assistance Funds will be recorded as tax-deductible through the Delphi Foundation. Both funds will still be administered by the DLP Alumni Association.

Donating and Giving

There are many ways to donate to the Delphi Foundation.

Direct Giving

Cash, check, credit card, or PayPal

Stocks and securities

Payroll deduction and employer matching

Indirect giving that supports Delphi

American Airline Business ExtrAA program

Delta Skybonus program

EBay Giving Works Program

Amazon Smile Program

Donations can be made to a specific program, but we **strongly** recommend unrestricted donations so that the greatest need can be met. Donations can be made for the sole use of any chapter, colony, or alumni association – to be encumbered for the sole use and under the control of that designated recipient entity.

To make a donation or to see more information on how to make a donation to the Delphi Foundation, please go to www.dlp.org/delphi/donate.

Many employers will match your donations to 501(c)3 charities dollar for dollar, and some will even double or triple your gift. Check with your company’s payroll department to see if your gift can be matched!

If you have any questions about donating, how to transfer stocks or securities, or how to support Delta Lambda Phi through the Delphi Foundation, please contact us via e-mail at delphi@dlp.org.

Planned Giving – Designating Delta Lambda Phi or Delphi as a Beneficiary

Planned giving to your designated charities provides a legacy that reflects your values by giving back to organizations and causes that were meaningful to your life. A will or trust determines who receives certain assets from your estate upon your death that are not already given to a designated beneficiary.

Retirement plans (401(k), 457, IRAs), life insurance policies, annuities, and other payable-on-death accounts can have specific beneficiaries designated. Those specific beneficiary designations will take precedence over wills and trusts. Beneficiary designations can usually be made in the user profile, personal information, or beneficiary

designation sections of your retirement plan web page. To designate Delta Lambda Phi or the Delphi Foundation as a beneficiary you will need the appropriate federal tax-id number (provided below).

A bequest in a will or trust is the standard way to designate a charity to receive all or a portion of you estate upon your death. You can make your bequest for a specific dollar amount, for a percentage of your residual estate, for tangible personal property, or as a contingent beneficiary should your other heirs pre-decease you.

Sample language for a Bequest to Delta Lambda Phi:

I give and bequeath _____ (dollar amount, percentage of residual estate) to **Delta Lambda Phi Fraternity (Federal Tax-ID 52-1559804)**, located in Washington, D.C.
(non-tax-deductible)

Sample language for a Bequest to The Delphi Foundation:

I give and bequeath _____ (dollar amount, percentage of residual estate) to **The Delphi Foundation (Federal Tax-ID 52-1900962)**, located in Washington, D.C.
(tax-deductible)

If you have any questions about donating, planned giving, or supporting the Delphi Foundation, please contact us via e-mail at delphi@dlp.org or via the Delphi Foundation website at www.dlp.org/delphi

Amazon Smile



When you shop on Amazon, use AmazonSmile. Amazon will donate 0.5% of the purchase price to the Delphi Foundation. It costs you nothing. The link for your purchase to help the Delphi Foundation is: <http://smile.amazon.com/ch/52-1900962> Every time you shop on Amazon you’ll support the educational programs of Delta Lambda Phi and the Delphi Foundation.

ebay Giving Works



Support Delphi through ebay’s Giving Works program. There are two ways to do this: (1) add a donation when you make a purchase and designate the Delphi Foundation; (2) List an item for sale with a percentage of the proceeds donated to the Delphi Foundation, using the link <http://givingworks.ebay.com/charity-auctions/charity/delphi-foundation/42034>.

Delta SkyBonus

When booking a ticket on Delta Airlines using their website, on the Passenger information screen there is a check box at the bottom-left next to “My company is a Delta SkyBonus program member.” Click the box and enter **US0033895** and you will see “Delphi Foundation” appear. It costs you nothing and you still get your frequent flyer miles. The Delphi Foundation gets credit towards travel that we use for the Delta Force Academy.

American Airlines BusinessExtraAA

When booking a ticket on American Airlines using their website, on the Passenger Details screen there is a Promo Codes box for Business Extra Number. Enter **780404**. It costs you nothing and you still get your frequent flyer miles. The Delphi Foundation gets credit towards travel that we use for the Delta Force Academy.

‘The Delphi Foundation of Delta Lambda Phi Fraternity’ is a tax-exempt charity recognized by the IRS under section 501(c)3 of the IRS code. Donations are used for educational, charitable, and philanthropic purposes and are tax-deductible up to the limits allowed by applicable law.